

2019 Courses and Instructors

*Instructors Highlighted in Red are booked for 2019.

Agents Gone Mobile

Chris Hurley

All Hands On Tech

Chris Hurley

Agent Masterminds (half-day)

Denise Buchanan
Lorenza Boone
Jay White

ALC Planning Workshop

Keith Alba
Denise Buchanan
Chris Hurley
Maggie LeBlanc
Kathy Oakes
Pam Temple

Customer Experience

Michael Horwitz
Chris Hurley
Bill Kennedy
Maggie LeBlanc
Pam Temple
Scott Taylor
Nadine Wynn

Grow Your Profit Share Tree (half-day)

Denise Buchanan
Lorenza Boone
Bryan French
Chris Hurley
Bill Kennedy
Angela Batchelor Pucella

Internet Lead Generation

Josh Burnett
Bryan French
Chris Hurley
Bill Kennedy
Marc White

Intro to Listing & Selling Luxury Homes (half-day)

Scott Taylor

MREA: The 24 Topics

Keith Alba
Josh Burnett
Bryan French
Chris Hurley
Bill Kennedy
Joseph Klosik
Maggie LeBlanc
Roger Nix

MREA: Business Planning

James Farren
Chris Hurley
Joseph Klosik
Roger Nix

Presentation is Everything

Stewart Downey
Bryan French
Scott Taylor
Nadine Wynn

Quantum Leap

Denise Buchanan
Maggie LeBlanc
Pam Temple
Roger Nix

Quantum Leap For Young Adults

Lorenza Boone (Certified)

The ONE Thing

Michael Horwitz
Chris Hurley
Nadine Wynn

Safety by Choice, Not by Chance (half-day)

Bill Kennedy

Seven Steps to 10+ Listings (half-day)

Denise Buchanan
Chris Hurley

Train the Presenter (2 Days)

Holly Prescott
Kent Temple

The 7 Figure Sphere System: Building a Consistent Business with People Who Love You. (half-day)

Jay White
Marc White

The Six Personal Perspectives

Keith Alba
Lorenza Boone
Denise Buchanan
Michael Horwitz
Chris Hurley
Bill Kennedy
Joseph Klosik
Maggie LeBlanc
Scott Taylor

Win-Win Negotiations (half-day)

Keith Alba
Bryan French
Blake Ginther
Chris Hurley
Bill Kennedy
Scott Taylor

Win with Buyers

Keith Alba
Josh Burnett
Molly de Mattos
Stewart Downey
James Farren
Bryan French
Blake Ginther
Nadine Wynn

Win with Sellers

Keith Alba
Josh Burnett
Lorenza Boone
Stewart Downey
Bryan French

2019 Courses and Instructors

Lead Generate Like a Millionaire

Chris Hurley
Joseph Klosik

Leadership Unlocked

Michael Horwitz
Chris Hurley
Joseph Klosik

Leverage: Building Your Top Talent Team

Chris Hurley
Kent Temple

Tech Class

Josh Burnett
Bill Kennedy
Zach Younger (CHATT)

Your Business Is Your Database

Tammi Juengst

Succeeding Through

Leaders (Staff or ALC Retreat)

James Farren
Kathy Oakes

Time Management with the 4-1-1 (half-day)

Keith Alba
Denise Buchanan
Angela Batchelor Pucella
Chris Hurley

Scripts and Objection Handlers (Available June 2019)

Trenton Reid
Sheila Franklin

Win with Sellers Cont.

Tammi Juengst
Roger Nix
Christy Walker

John Maxwell Classes

Maggie LeBlanc

Nadine Wynn

- Put Your Dream to the Test
- 15 Invaluable Laws of Growth
- Becoming a Person of Influence
- Leadership Gold
- How to be a REAL Success
- Everyone Communicates, Few Connect

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